

# Government Contracting Services



## Industry Specific Knowledge

**Goodman & Company's Government Contracting specialists have offered a full-range of services to help your company maximize profits, minimize tax liabilities and win contract business.**

Our specialists have been helping government contractors interpret, implement, and comply with regulatory issues since 1932. We focus on ways to improve profit margins, enhance indirect cost strategies, ensure compliance with governmental agencies, increase cost recovery, and minimize tax consequences. We are active in government contracting associations, keep up to date with the effects of policies on the local and national levels, and provide proactive advice to our clients. In addition, we actively monitor the Federal Acquisition Regulations (FAR), the Cost Accounting Standards Board (CASB) agenda, as well as changes to the Small Business Administration (SBA).

## Government Contracting Services

### Consulting Areas:

- Compliance assistance with CAS, FAR and other regulatory issues
- Compliance assistance with accounting, estimating, purchasing and billing systems
- Contract award protests related to pricing
- Management consulting, strategic planning facilitation tailored to government contracting
- Assistance with member-protégé programs including relationship development
- Mergers and acquisitions, due diligence specific to government contractors
- Discussions/negotiations liaison with DCAA/DCMA and other regulatory agencies
- Contract negotiations (PCO, ACO, TCO)
- Rate structure development/optimization (overhead, G&A, handling pools and service centers)
- SBA programs compliance (8a, SDB, HUBZone)
- Truth in Negotiations Act compliance issues
- Wage determinations – SCA, Davis Bacon compliance/ documentation

### Service Areas:

- Prepare
  - Claims for delay and disruption (Eichleay Formula Calculations)
  - Cost impact proposals
  - Disclosure statements
  - Incurred cost submissions
  - Requests for equitable adjustment
  - Termination settlement proposals
  - Provision billing/forward pricing
  - GSA Schedule submission
- Indirect rate calculations
- Contract cost or pricing proposal assistance
- Accounting system implementation/assessment
- Training
- Litigation support
- Calculation of Facilities Capital Cost of Money (FCCOM) factor

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## Specialized Services For Your Industry

Our professionals have the expertise and years of experience essential to evaluating, analyzing and understanding unique and challenging client situations. We pride ourselves on personalized service, whether assisting you with traditional accounting services or those requiring specialized knowledge and experience.

We welcome new business and appreciate opportunities to discuss our varied service offerings and industry specialties.

- Auditing and accounting
- Accounting software selection, support and training
- Business planning
- Business valuation
- Cost segregation studies
- Estate planning
- Expatriate and foreign national tax services
- Financial planning
- Forensic auditing
- Human resource services
- Litigation support
- Qualified retirement plan audits and administration
- Tax credits and financial incentives
- Tax planning and preparation

### Contact Us

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The logo for Goodman & Company features the name "Goodman" in a large, elegant, blue cursive script. Below it, "& COMPANY" is written in a smaller, blue, all-caps sans-serif font. Underneath that, the tagline "Accounting for Your Future" is written in a blue, italicized sans-serif font.

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